



Larry Samuelson Recommendation

I first had the occasion to meet Larry Samuelson during a guest lecture he delivered to my MBA cohort at Emory University Goizueta Business School. Within just a few moments of that engagement, Larry demonstrated a leadership gravitas that was instantly compelling, and, as I was soon to learn, only equaled by his authenticity and genuine interest in the development of others.

Although I have had the good fortune in my career at American Express and Ameriprise Financial to have worked in close proximity with a constellation of talented executives, few leaders with whom I have spent any meaningful time possess the balance of attributes as does Larry. He has achieved a level of experience and fluency in the business arena that very few will possess, yet, it is his ability to marry that subject matter expertise with a mastery in the art of leadership development that makes him so singular.

The C Suites of global business are crammed with executives with extraordinary IQ, but, in my view, they are largely devoid of men and women that have acquired a similar quotient of emotional intelligence. Larry Samuelson is not one of those executives. Having since consulted with him on many occasions, often I have been amazed at his ability to almost instantly distill complex business challenges into the lowest common denominator, ultimately leading to sound, emotionally intelligent decision making. Larry is that rare executive who can draw from a deep reservoir of both IQ and EQ and examine complex business and leadership dilemmas through a portal that can only be accessed by having a wealth of business and life experience.

Simply put, his perspective and insight have served to ground my decision making, and his guidance and actionable advice have made invaluable contributions to both my development as a business leader and a gentleman. Larry continues to build on his legacy of professional accomplishment by orchestrating a growing wake of individuals he leaves better off than before he had met them.

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